

CONDENSED FINANCIAL RESULTS FOR THE HALF YEAR ENDED 30 JUNE 2023

Chairman's Statement

Operating environment

The Company continues to demonstrate resilience, notwithstanding pressure from the challenging operating environment which is threatening the sustainability of our business. On-going currency volatility and shortages coupled with the hyperinflationary environment have led to liquidity constraints for both consumers and the business community, thereby impacting sales volumes for the Group. Despite these challenges, we continue to implement robust mitigatory measures so as to ensure business continuity.

Financial highlights

Commentary on financial performance is based on inflation-adjusted figures in a challenging operating environment.

Cigarette sales volumes declined by 15%, impacted by the scarcity of ZW\$ across the domestic value chain.

Gross revenue increased to ZW\$71.5 billion, driven by optimal cigarette pricing strategies and revenue from cut-rag tobacco exports.

Cost of sales increased by 89% to ZW\$7.4 billion, mainly driven by currency devaluation.

Cash generated from operations increased by 281% to ZW\$36.2 billion driven by working capital management initiatives implemented during the period under review.

Administrative expenses increased by 112% to ZW\$ 7.5 billion compared to the same period in prior year driven by inflationary cost increases. Exchange losses increased by 497% to ZW\$20.1 billion driven by the revaluation of foreign currency denominated balances due to significant devaluation of the ZW\$ during the period under review. Consequently, loss before tax increased by 773% to ZW\$5.1 billion compared to the same period in prior year, as a result of high exchange loses.

Taxes paid in the form of Excise Duty, Corporate Tax, Value Added Tax, Customs Duties, Pay as You Earn, and Withholding Tax were ZW\$14 billion (historical).

Dividend

Considering the business performance during the period under review, the Board has not declared an interim dividend.

Corporate governance

Christelle Supparayen-Romeo and Sivenasen Moodley resigned as Non-Executive Director and the Managing Director of the Group respectively, effective 20 June 2023. Further, The Board appointed Philemon Kipkemoi and Kimesh Naidoo as Non-Executive Director and Managing Director of the Group respectively, with effect from 21 June 2023. The appointments will be confirmed at the next Annual General Meeting of the Group.

The Group continues to drive robust corporate governance across the Business. The Board confirms that the condensed financial results have been prepared in accordance with International Accounting Standard (IAS) 34, Interim Financial Reporting and in line with the requirements of the Securities and Exchange (Zimbabwe Stock Exchange Listings Requirements) Rules, 2019 as well as the Zimbabwe National Code on Corporate Governance, KinglV Code on Corporate Governance for South Africa and principles of the UK Code on Corporate Governance as read with the British American Tobacco Corporate Governance Booklet.

Outlook

BAT is on a transformation journey anchored on our purpose which is to **build A Better Tomorrow**TM, by reducing the health impact of our business through offering a greater choice of enjoyable and less risky products. With sustainability at the front and centre of everything we do, this transformation is underpinned by our Environment, Social and Governance (ESG) priorities: driving excellence in environmental management, delivering a positive social impact, and ensuring robust corporate governance across the business. We look forward to working with various stakeholders to achieve this.

Looking ahead, we are confident that our continued investment in the simplification of our business model, our consumer-centric brand portfolio and winning culture, will enable us to deliver sustainable shareholder value, and, contribute to the socioeconomic growth and development of the country.

Lovemore T. Manatsa

Chairman

26 September 2023

Condensed consolidated inflation adjusted statement of comprehensive income for the half year ended 30 June 2023

		Reviewed inflation adjusted Half Year ended 30 June		Unreviewe cost Ha ended 3	alf Year
		2023	2022	2023	2022
	Notes	ZW\$ 000	ZW\$ 000	ZW\$ 000	ZW\$ 000
Revenue	5	71 546 659	33 814 347	37 118 217	4791332
Cost of sales		(10 862 526)	(11 418 660)	(5 266 173)	(1 045 933)
Gross profit		60 684 133	22 395 687	31852044	3 745 399
Selling and marketing costs		(7 429 547)	(3 931 005)	(5 249 938)	(680 959)
Administrative expenses		(7 518 741)	(3 545 666)	(4 351 534)	(620 883)
Impairment loss on trade receivables		(197 658)	-	(51 339)	-
Remeasurement of share-based liability		(13 904)	3 786	(13 904)	772
Other income		175 572		(7 263)	3 823
Other losses – net	7	(20 128 941)	(3 369 483)	(22 750 388)	(723 281)
Monetary loss on hyperinflation adjustment adjustments		(36 643 148)	(10 823 492)	-	
Operating (loss)/profit		(11 072 234)	753 994	(572 322)	1724871
Finance income		5 994 501	-	5401481	
(Loss)/profit before income tax		(5 077 733)	753 994	4829159	1724871
Income tax expense		(1789 464)	(4082629)	(1789 464)	(465 840)
Total comprehensive (loss) / income for the period		(6867197)	(3328635)	3 039 695	1259 031
Attributable to:					
Owners of the parent		(6 867 197)	(3 328 635)	3 039 695	1259 031
Basic earnings per share (ZW\$)		(332.81)	(161.32)	147.31	61.02
Diluted earnings per share (ZW\$)		(332.81)	(161.32)	147.31	61.02
Headline earnings per share (ZW\$)		(332.81)	(161.32)	147.31	61.02

Condensed consolidated inflation adjusted statement of financial position as at 30 June 2023

		Reviewed inflation adjusted			
		30 Jun 23	31 Dec 22	30 Jun 23	31 Dec 22
	Notes	ZW\$ 000	ZW\$ 000	ZW\$ 000	ZW\$ 000
ASSETS					
Non-current assets					
Property, plant and equipment		13 278 098	12 634 482	2 373 100	2187540
Intangible assets		281	281	-	-
Investment property		96 346	96 356	137	141
Financial assets at fair value through profit or loss		44 276	20 736	44 276	6 638
Deferred tax asset		817 458	-	6 676 966	677 629
		14 236 459	12 <i>7</i> 51855	9 094 479	2871948
Current assets					
Inventories		17 000 620	13 258 383	14 221 454	2762230
Trade and other receivables	10	31 936 353	31 000 934	21402936	6 <i>7</i> 95 <i>5</i> 77
Cash and cash equivalents		13 048 973	13 179 480	13 048 973	4 219 124
		61985946	57 438 7 97	48 673 363	13 776 931
Total assets		76 222 405	70 190 652	57767842	16 648 879
EQUITY AND LIABILITIES					
Equity attributable to the owners of the parent		0 (70 707	0 (70 707	E 04 (E 04 /
Share capital		3476737	3 476 737	5 214	5 214
Non distributable reserve		224 386	224386	337	337
Retained earnings		23 848 193	30 715 390	9 089 202	6 049 507
Total equity		27 549 316	34416513	9 094753	6 055 058
Non-current liabilities					
Deferred tax liability			2 681 715		_
Deletted taxilability			2001713		
Current liabilities					
Trade and other payables	11	41 635 455	29 535 365	41 635 455	9 455 105
Staff benefits liability	••	4760 551	2937378	4760 551	940 338
Share based payment liability		18 864	15 494	18 864	4960
Current tax liability		2 258 219	604 187	2 258 219	193 418
···		48 673 089	33 092 424	48 673 089	10 593 821
Total equity and liabilities		76 222 405	70 190 652	57767842	16 648 879
• •					

The notes are an integral part of these condensed consolidated financial results. This financial information was approved by the Board of Directors on 26 September 2023 and signed on its behalf by:

Laid

Kimesh Naidoo Managing Director Wilson Chitsonga Finance Director



CONDENSED FINANCIAL RESULTS FOR THE HALF YEAR ENDED 30 JUNE 2023

Condensed consolidated inflation adjusted statement of changes in equity for the half year ended 30 June 2023

	Reviewed inflation adjusted					
	Attributable to owners of the parent					
	Share capital	Non- distributable reserves ¹	Retained earnings	Total		
	ZW\$000	ZW\$000	ZW\$000	ZW\$000		
Balance at 1 January 2022	3 476 737	224386	20 803 506	24504629		
Total comprehensive income for the year	-	-	15 606 386	15 606 386		
Dividends		-	(5 694 502)	(5694502)		
Balance at 31 December 2022	3 476 737	224386	30 <i>7</i> 15390	34416513		
Balance at 1 January 2023	3 476 737	224386	30 715 390	34416513		
Total comprehensive loss for the half year	-	-	(6 867 197)	(6867197)		
Dividends			_	-		
Balance at 30 June 2023	3 476 737	224386	23 848 193	27549316		

¹Non-distributable reserve

This reserve arose as a result of the change in the Group's functional currency from the Zimbabwe Dollar to the United States Dollar. It represents the residual equity that existed as at 1 February 2009, the date of the changeover.

Condensed consolidated statement of changes in equity for the half year ended 30 June 2023

		Unreviewed his	storical cost	
	Attri	butable to own	ers of the pare	ent
	Share capital	Non- distributable reserves ¹	Retained earnings	Total
	ZW\$000	ZW\$000	ZW\$000	ZW\$000
Balance at 1 January 2022	5 214	337	1795 677	1801228
Total comprehensive income for the year	-	-	6 076 801	6 0 7 6 8 0 1
Dividends			(1 822 971)	(1822 971)
Balance at 31 December 2022	5214	337	6 049 507	6055058
Balance at 1 January 2023	5 2 1 4	337	6 049 507	6 055 058
Total comprehensive income for the half year	-	-	3 039 695	3 039 695
Dividends		_	-	_
Balance at 30 June 2023	5214	337	9 089 202	9 094 753

Non-distributable reserve

This reserve arose due to the change in the Group's functional currency from the Zimbabwe Dollar to the United States Dollar. It represents the residual equity that existed as on 1 February 2009, the date of the changeover

Condensed consolidated inflation adjusted statement of cash flows for the half year ended 30 June 2023

	adjusted	d inflation I Half Year 30 June	Unreviewed cost Ha ended 3	If Year
	2023	2022	2023	2022
Notes	ZW\$ 000	ZW\$ 000	ZW\$ 000	ZW\$ 000
Cash flows from operating activities				
Cash generated from operations 14	36 229 347	9 498 979	10 580 042	2380360
Income tax paid	(5 531 505)	(3 586 962)	(5 531 505)	(633 657)
Net cash generated from operating activities	30 697 842	5 912 017	5 048 537	1746 703
Cash flows from investing activities				
Purchase of property, plant and equipment 8	(966 903)	(524772)	(313 667)	(71900)
Interest received	106 890	-	106 890	
Net cash used in investing activities	(860 013)	(524772)	(206777)	(71900)
Cashflows from financing activities				
Dividends paid	(1306 502)	-	(1306 502)	
Net cash used in financing activities	(1306502)	-	(1306502)	
Inflation effect on cash and cash equivalents	(25 589 089)	2 827 888	-	-
Net increase in cash and cash equivalents	2942238	8 215 133	3 535 258	1674803
Cash and cash equivalents at the beginning of the period	4 219 124	7382894	4 219 124	1505136
Effects of movement in exchange rates on cash held	5 887 611	340 398	5 294 591	69 396
Cash and cash equivalents at end of the period	13 048 973	15 938 425	13 048 973	3 249 335

Notes to the condensed consolidated inflation adjusted financial results for the half year ended 30 June 2023

1. General information

British American Tobacco Zimbabwe (Holdings) Limited ("the Group") manufactures, distributes and sells cigarettes to a network of independent distributors, wholesalers and retailers. The Group has a cigarette manufacturing factory in Zimbabwe and sells cigarettes solely in the domestic market while cut rag is exported.

2. Basis of preparation

The Group's condensed consolidated inflation adjusted interim financial results were prepared in accordance with IAS 34, Interim Financial Reporting, in the manner required by the Securities and Exchange (Zimbabwe Stock Exchange Listings Requirements) Rules, 2019. The Group's condensed consolidated inflation adjusted interim financial results are based on statutory records that are maintained under the historical cost convention, except for financial assets at fair value through profit and loss. Appropriate adjustments for changes in the general purchasing power of the Zimbabwe Dollar for the purposes of fair presentation in accordance with IAS 29 Financial Reporting in Hyperinflationary Economies, have been made in these Financial Statements to the historical cost financial information of the Group.

IAS 29 Financial Reporting in Hyperinflationary Economies requires that the Financial Statements be prepared in the currency of a hyperinflationary economy and be stated in terms of the measuring unit current at the balance sheet date, and that corresponding figures for previous periods be restated in the same terms. The restatement was calculated by means of conversion factors derived from the Zimbabwe Consumer Price Index (CPI) issued by the Zimbabwe Central Statistical Office for the period up to January 2023. For the period commencing February 2023 to June 2023, an estimated CPI was used, by adjusting the January 2023 published CPI by the monthly movement of the Total Consumption Poverty Line (TCPL). The indices and conversion factors used to restate the accompanying Financial Statements at 30 June 2023, are as follows:

Dates	Indices	Conversion factor
CPI as at 30 June 2023	42 710.71	1.00
CPI as at 31 December 2022	13 672.91	3.12
CPI as at 30 June 2022	8 707.35	4.91
Average CPI 2023 for the half year	19 752.40	
Average CPI 2022 for the half year	5 719.29	

3. Accounting policies and reporting currency

The same accounting policies and methods of computation are followed in these condensed financial results as compared with the most recent annual Financial Statements. These financial results are presented in Zimbabwe dollars (ZW\$), being the currency of the primary economic environment in which the Group operates.

4. Blocked funds registration

As at 30 June 2023, the Reserve Bank of Zimbabwe ("RBZ") registered blocked funds amounting to US\$15.7 million. This was in respect of outstanding dividends and foreign suppliers, consistent with the blocked funds guidelines provided in the Exchange Control Directive RU28 dated 21 February 2019 and Exchange Control Circular No. 8 of 24 July 2019. Following the registration of the blocked funds, an amount of ZW\$15.7 million was transferred to the RBZ to allow settlement of the registered blocked funds.

In line with the provisions of the February 2019 Monetary Policy Statement on the settlement arrangements for these blocked funds, RBZ is still working on an appropriate Instrument(s) to facilitate settlement of the registered blocked funds. As a result of the registration of the blocked funds, which were listed as approved blocked funds under Annex 1 of the Finance Act (no 7) of 2021, (gazetted on 21 December 2021), Management has continued to account for the outstanding blocked funds at a rate of US\$1: ZW\$1 and a receivable of ZW\$15.7 million was recognised for the amount transferred to RBZ for the registered blocked funds.

The Group received US\$ 10,009.05 from the RBZ under the registered blocked funds in the previous period.

Supplementary information

	Reviewed inflation adjusted 30 June		Unreviewe cost 3	
	2023	2022	2023	2022
	ZW\$ 000	ZW\$ 000	ZW\$ 000	ZW\$ 000
5. Revenue				
Revenue from sale of goods in domestic market	67 643 659	31779601	35 548 192	4606774
Revenue from cut rag exports to foreign market	3903000	2 034 746	1570 025	184558
	71546659	33 814 347	37118217	4791332
6. Depreciation				
Depreciation charge	322 915	223 000	127 988	8 271
Amortization charge	_	16	-	_
	322 915	223 016	127988	8 271
7. Other (losses)/gains - net				
Fair value gains/(losses)	23 539	(35 981)	37 637	2467
Exchange losses	(20 152 480)	(3 333 502)	(22 788 025)	(725 748)
	(20 128 941)	(3369483)	(22750388)	(723 281)
8. Capital expenditure	966 903	524772	313 667	71900



CONDENSED FINANCIAL RESULTS FOR THE HALF YEAR ENDED 30 JUNE 2023

Financial instruments by Category	Reviewe	ed inflation a	djusted	Unrevi	ewed histori	calcost
•	Assets at amortised cost	Assets at fair value through profit or loss	Total	Assets at amortised cost	through	Total
30 June 2023	ZW\$000	ZW\$000	ZW\$000	ZW\$000	ZW\$000	ZW\$000
Assets per the statement of financial position						
Trade and other receivables excluding prepayments	13 052 446	=	13 052 446	13 052 446	-	13 052 446
Financial assets at fair value through profit and loss	-	44 276	44 276	-	44 276	44 276
Cash and cash equivalents	13 048 973	-	13 048 973	13 048 973	-	13 048 973
Total	26101419	44 276	26145695	26101419	44276	26145695
		Other financial liabilities	Total		Other financial liabilities	Total
		ZW\$000	ZW\$000		ZW\$000	ZW\$000
Liabilities per the statement of financial position						
Trade and other payables excluding statutory liabilities		37 314 146	37 314 146		37 314 146	37 314 146
Total		37314146	37314146		37314146	37314146
local		37 314 140	37 314 140		37 314 140	3/ 314 140
	Reviewed inflation adjusted		Unrevie	ewed histori	ical cost	
	Assets at amortised cost	Assets at fair value through profit or loss	Total	Assets at amortised cost	Assets at fair value through profit or loss	Total
31 December 2022	ZW\$000	ZW\$000	ZW\$000	ZW\$000		ZW\$000
Assets per the statement of financial position						
Trade and other receivables excluding prepayments	9 632 751	-	9 632 751	3 083 716	-	3 083 716
Financial assets at fair value through profit and loss	-	20 736	20 736	-	6 638	6 638
Cash and cash equivalents	13 179 480	-	13 179 480	4 219 124		4219124
Total	22 812 231	20 <i>7</i> 36	22832967	7302840	6 638	7309478
		Other financial liabilities	Total		Other financial liabilities	Total
		ZW\$000	ZW\$000		ZW\$000	ZW\$000
Liabilities per the statement of financial position						
Trade and other payables exclude statutory liabilities	ding	20 209 049	20 209 049		6 469 488	6 469 488
Total		20 209 049	20 209 049		6469488	6469488
		Paviowed	inflation adju	usted Unr	eviewed his	torical cost
.Trade and other receivables						
.Trade and other receivables		30 Jun			30 Jun 23	
. Trade and other receivables Trade receivables		30 Jun ZW\$ 0	00 ZW	\$ 000	zw\$ 000	ZW\$ 000
. Trade and other receivables Trade receivables Amounts due from related part	ies	30 Jun	00 ZW 9	\$ 000		31 Dec 22 ZW\$ 000 2 659 253 138 593
Trade receivables	ies	30 Jun ZW\$ 0 11 858 7	ZW 75 830 25 43	\$ 000	zw\$ 000 1858 775	ZW\$ 000 2 659 253

uded in other receivables is an amount o ' which is a prepayment made to the Reserve Bank o Zimbabwe, towards settlement of legacy debt in line with the relevant exchange control directives

11. Trade and other payables				
Trade payables				
Amounts due to related parties				
Social security and other taxes				
Accrued expenses				
Dividends payable				
Other				

Reviewed infla	tion adjusted	Unreviewed historical cos	
30 Jun 23	31 Dec 22	30 Jun 23	31 Dec 22
ZW\$ 000	ZW\$ 000	ZW\$ 000	ZW\$ 000
2 093 576	981 016	2 093 576	314 051
31405221	18 027 905	31 405 221	5771242
4321309	4201264	4321309	1344943
3 436 404	1175 033	3 436 404	376 161
336 877	5 133 501	336 877	1643 379
42 068	16 646	42 068	5 3 2 9
41 635 455	29 535 365	41 635 455	9 455 105

12. Related party transactions

The Group is controlled by British American Tobacco International Holdings Limited, incorporated in the United Kingdom, which owns 43% of the Group's shares. The remaining 57% shares are widely held. The ultimate holding company of the Group is British American Tobacco Plc, incorporated in the United Kingdom.

	Reviewed infla	tion adjusted	Unreviewed historical cos		
	30 Jun 23	30 Jun 23 30 Jun 22		30 Jun 22	
	ZW\$000	ZW\$000	ZW\$000	ZW\$000	
The following transactions were carried out with related parties:					
Sales Purchase of goods and services	3 903 000 4 877 806	2 034 746 2 244 876	1570 025 2 975 930	184 558 341 633	

13. Segment information

Cigarettes	Cutrag	Total
ZW\$000	ZW\$000	ZW\$000
67 643 659	3 903 000	71546659
(4800733)	(277 000)	(5 077 733)
75 509 080	713 325	76 222 405
48 673 089	-	48 673 089
31779601	2 034 746	33 814 347
708 623	45 371	753 994
69 757 724	432 929	70190653
35 774 140	-	35 774 140

Reviewed inflation adjusted

Unreviewed historical cost			
Cigarettes	Cutrag	Total	
ZW\$000	ZW\$000	ZW\$000	
35 548 192	1570 025	37118217	
4624896	204 263	4829159	
57 054 517	713 325	57767842	
48 673 089	-	48 673 089	
4606774	184 558	4791332	
1658 431	66 440	1724871	
16 510 285	138 593	16 648 878	
10 593 821	-	10 593 821	

14. Cash generated from operations	Reviewed inflation adjusted		Unreviewed historical cost	
	Half Year ended 30 June		Half Year ended 30 June	
	2023	2022	2023	2022
Notes	ZW\$ 000	ZW\$ 000	ZW\$ 000	ZW\$ 000
(Loss)/Profit before income tax	(5 077 733)	753 994	4829159	1724871
Adjustment for:				
Depreciation 6	322 915	223 016	127 988	8 271
Fair value (gains)/losses on financial assets at fair value through profit or loss	(23 539)	35 981	(37 637)	(2 467)
Other non-cash items	(196 422)	298	(192 371)	60
Finance income	(106 890)	-	(106 890)	-
Effects of movement in exchange rates on cash held	(5 887 611)	(340 398)	(5 294 591)	(69 396)
Net monetary loss - IAS 29 Adjustment	36 643 148	10 823 492	-	-
Changes in working capital:				
(Increase)/decrease Inventories	(3 742 236)	6 145 847	(11 459 225)	257 866
(Increase)/decrease in trade and other receivables	(935 419)	(5 206 204)	(14 607 359)	(1430 609)
Increase/(decrease) in trade and other payables	13 406 592	(3 728 360)	33 486 851	1753 277
Increase in staff benefits liability	1823172	752 275	3 820 213	139 259
Increase/(decrease) in share based payment provision	3 370	39 038	13 904	(772)

Cash generated from operations

The Group recorded a net loss of ZW\$6.87 billion for the half year ended 30 June 2023 (2022: loss of ZW\$3.33 billion). This was driven by foreign exchange losses of ZW\$20.1 billion arising from foreign currency translation of monetary assets and liabilities at period end. Foreign currency movements have stabilised since July 2023. The Directors are confident that the Group has adequate resources to continue as a going concern for the foreseeable future.

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The Directors have considered the impact of outstanding dividends as detailed in Note 4 and the related approved blocked funds as confirmed through Finance Act (No 7) of 2021. British American Tobacco International Holdings (UK) Limited, had also confirmed its intention to provide continuing financial support as at 14 April 2023, in not seeking repayment of the outstanding dividends, within 12 months of that date.

The condensed consolidated inflation adjusted financial results have been prepared on a going concern basis, which assumes that the Group will be able to settle all its outstanding obligations.

16. Subsequent events

The Group has evaluated events from 30 June 2023 and reports that no subsequent events require disclosure.

17. Statement on review report

These condensed consolidated financial results for the period ended 30 June 2023 have been reviewed by Messrs KPMG Chartered Accountants (Zimbabwe) who expressed a qualified review conclusion because of non-compliance with International Accounting Standard 21, The Effects of Changes in Foreign Exchange Rates in the current and prior years, IAS 8, Accounting policies, Changes in Accounting Estimates and Errors, and the consequential impact on the inflation adjusted amounts determined in terms of IAS 29, Financial Reporting in *Hyperinflationary Economies*, in respect of the accounting for legacy debt described in note 4. A copy of the auditor's review conclusion is available for inspection at the company's registered office. The engagement partner for this review is Vinay Ramabhai (PAAB Practicing Certificate Number 0569).